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To Our Shareholders and Investors

November 6, 2026

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Name of representative: Kenichi Kitamura, Director and President
(Code 3393, TSE Prime Market)
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Notice Regarding Differences Between Interim Forecasts and Actual Results and Revision of Full-Year Earnings Forecasts

There were differences between the consolidated earnings forecasts for the second quarter (interim period) of the fiscal year ending March 31, 2027 (April 1, 2026 to September 30, 2026), announced on May 15, 2026, and the actual results announced today. We are announcing these differences below. In light of recent business performance trends and other factors, we have also revised the full-year consolidated earnings forecasts for the fiscal year ending March 31, 2027 (April 1, 2026 to March 31, 2027), which were announced on May 15, 2026, as described below.

1. Differences Between Consolidated Earnings Forecasts and Actual Results for the Second Quarter (Interim Period) of the Fiscal Year Ending March 31, 2027, and Revision of Full-Year Consolidated Earnings Forecasts

(1) Differences between consolidated earnings forecasts and actual results for the second quarter (interim period) of the fiscal year ending March 31, 2027

(April 1, 2026 to September 30, 2026)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	yen
Previous forecast	12,600	1,630	1,630	1,075	115.06
Actual results	12,777	1,785	1,772	1,258	134.29
Change (amount)	177	155	142	183	
Change (%)	1.4%	9.5%	8.7%	17.0%	
Prior-year interim period results	11,512	1,409	1,424	936	99.91

(2) Revision of full-year consolidated earnings forecasts for the fiscal year ending March 31, 2027

(April 1, 2026 to March 31, 2027)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	yen
Previous forecast	26,000	3,550	3,550	2,343	250.60
Revised forecast	26,300	3,700	3,700	2,457	262.09
Change (amount)	300	150	150	114	
Change (%)	1.2%	4.2%	4.2%	4.8%	
Previous fiscal year results	23,790	3,242	3,294	2,318	247.58

2. Reasons for the Differences and the Revision

(1) Reasons for the differences between the interim forecasts and actual results

As the second year of our three-year medium-term management plan, the Group has focused on organic growth of its existing businesses and on advancing its M&A strategy.

In the IT Infrastructure business, we completed four acquisitions of IT infrastructure businesses as part of our M&A strategy. Security awareness has risen across entire supply chains, and against this backdrop, sales of network products such as security switches remained strong. Results were also lifted by a substantial increase in orders in our solutions business for mid-sized customers, among other factors.

In the DX Solutions business, we built a follow-up support system for existing customers, which created upselling opportunities. As a result, both the number of customers using multiple products and average revenue per customer increased.

Under extraordinary income and losses, we recorded an impairment loss of 249 million yen. The loss arose mainly from a review of asset utilization plans related to business integration and the reorganization of offices, which followed an absorption-type merger between subsidiaries intended to improve future business efficiency and profitability. We also recorded a gain on the sale of investment securities of 269 million yen.

As a result, net sales, operating profit, ordinary profit, and profit attributable to owners of parent all exceeded the interim forecasts announced on May 15, 2026.

(2) Reasons for the revision of the full-year consolidated earnings forecasts

Results for the interim consolidated period exceeded the initial forecasts. Taking this into account, together with recent order trends and the progress of initiatives in each business, we have decided to revise upward our forecasts for net sales, operating profit, ordinary profit, and profit attributable to owners of parent.

For details, please refer to the "Consolidated Financial Results for the Six Months Ended September 30, 2026 (Under Japanese GAAP)" announced today.

*Note: The above forecasts are based on information available as of the date of this release. Actual results may differ from the forecasts due to various factors.

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