

August 7, 2026

Consolidated Financial Results for the Three Months Ended June 30, 2026 (Under Japanese GAAP)



Company name: Startia Holdings, Inc.

Listing: Tokyo Stock Exchange

Securities code: 3393

URL: <https://www.startiaholdings.com/>

Representative: Kenichi Kitamura

Director and President

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Executive Officer and CFO

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Scheduled date to commence dividend payments: -

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the three months ended June 30, 2026 (from April 1, 2026 to June 30, 2026)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2026	6,041	7.2	705	18.9	706	19.8	502	25.0
June 30, 2025	5,636	7.2	593	11.2	589	0.1	402	(17.9)

Note: Comprehensive income For the three months ended June 30, 2026: ¥ 502 million [24.5%]
For the three months ended June 30, 2025: ¥ 403 million [(12.0)%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended June 30, 2026	53.74	-
June 30, 2025	42.79	-

Note: Diluted earnings per share is not presented because no dilutive potential shares exist.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
	Millions of yen	Millions of yen	%
As of June 30, 2026	13,819	8,137	58.3
March 31, 2026	15,547	8,490	54.0

Reference: Equity

As of June 30, 2026: ¥ 8,056 million

As of March 31, 2026: ¥ 8,396 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2026	0.00	54.00	0.00	91.00	145.00
Fiscal year ending March 31, 2027	0.00				
Fiscal year ending March 31, 2027 (Forecast)		67.00	0.00	78.00	145.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated financial result forecasts for the fiscal year ending March 31, 2027 (from April 1, 2026 to March 31, 2027)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2026	12,600	9.4	1,630	15.6	1,630	14.4	1,075	14.9	115.06
Full year	26,000	9.3	3,550	9.5	3,550	7.8	2,343	1.1	250.60

Note: Revisions to the financial result forecast most recently announced: None

* Notes

(1) Significant changes in the scope of consolidation during the period: None

Newly included: - companies()

Excluded: - companies()

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2026	10,240,400 shares
As of March 31, 2026	10,240,400 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2026	847,607 shares
As of March 31, 2026	890,791 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2026	9,352,370 shares
Three months ended June 30, 2025	9,398,826 shares

Notes:

1. The number of treasury shares at the end of the period includes shares of the Company held by the trust accounts of the “Share Delivery Trust (BBT-RS and J-ESOP-RS)” (361,657 shares as of the end of the first quarter of the fiscal year ending March 31, 2027, and 406,089 shares as of the end of the fiscal year ended March 31, 2026).

2. In calculating the average number of shares outstanding during the period, shares of the Company held by the trust accounts of the “Share Delivery Trust (BBT-RS and J-ESOP-RS)” are included in the treasury shares deducted (402,109 shares for the first quarter of the fiscal year ending March 31, 2027, and 443,457 shares for the first quarter of the fiscal year ended March 31, 2026).

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

(Cautionary Statement Regarding Forward-Looking Statements)

The forward-looking statements, including earnings forecasts, contained in this document are based on information currently available to the Company and on certain assumptions that the Company deems reasonable, and the Company makes no commitment to achieve them. Actual results may differ materially due to a variety of factors. For the assumptions underlying the earnings forecasts and cautionary notes on the use of the forecasts, please refer to “1. Overview of Operating Results, (3) Explanation of Forward-Looking Information Including Consolidated Earnings Forecasts.

1. Overview of Operating Results

(1) Overview of Operating Results for the Three Months Ended June 30, 2026

During the first three months of the fiscal year under review, the Japanese economy continued on a moderate recovery trend, while compound risks such as rising prices, uncertainty in the global economy arising from the situation in the Middle East, and sluggish personal consumption persisted, leaving the outlook uncertain.

Against this business environment, in the second year of its three-year medium-term management plan, the Group focused on organic growth in its existing businesses and on advancing its M&A strategy.

During the first three months of the fiscal year under review, as part of its business expansion initiatives, the Group had been supporting improvements in the operational efficiency of client companies by providing SaaS tools such as the RPA tool “RoboTANGO” and the iPaaS tool “JENKA” through its consolidated subsidiary Startia Raise, Inc. In order to meet strong needs from mid-sized customers, however, the Group decided to build a framework for providing comprehensive solutions covering networks, servers and other infrastructure as well. Going forward, the Group will expand its business domain beyond the conventional provision of software by offering support that extends to hardware and infrastructure, and by developing “BPaaS (Business Process as a Service),” which supports business processes themselves. In line with this, and in order to more clearly establish its position as a partner supporting the IT foundations of client companies under its philosophy of “connecting customers’ challenges through technology,” the Company changed the trade name of that consolidated subsidiary from Startia Raise, Inc. to Startia Technos, Inc., effective April 1, 2026.

In addition, the Group worked to enable new graduates who joined the Group in April 2026 to become productive at an early stage, and continued its upselling and cross-selling initiatives centered on building relationships with existing customers. In the DX Solutions business, the reorganization of the sales structure led to progress in deepening relationships with existing customers, and while the IT Infrastructure business was affected by factors such as changes in staffing structures by region, productivity per employee improved for the Group as a whole, resulting in increases in both net sales and profit year on year and record-high results.

As a result, for the first three months of the fiscal year under review, net sales were ¥6,041,337 thousand (up 7.2% year on year), operating profit was ¥705,453 thousand (up 18.9% year on year), ordinary profit was ¥706,172 thousand (up 19.8% year on year), and profit attributable to owners of parent was ¥502,565 thousand (up 25.0% year on year).

Operating results by segment are as follows.

In addition, effective from the first quarter of the fiscal year under review, the Group reviewed its business segments for the purpose of disclosing management information that better reflects the actual state of its business activities.

The Web solutions business of Startia, Inc. was reclassified from the “IT Infrastructure business” to the “DX Solutions business.” In addition, at Startia Technos, Inc., as corporate IT environments become more sophisticated and complex with the progress of digitalization, and in order to strengthen its response to IT infrastructure development needs particularly among mid-sized customers, the company shifted to a comprehensive solution provision framework covering networks, servers and the like, in addition to its conventional DX Solutions business. Accordingly, that company now promotes both the “DX Solutions business” and the “IT Infrastructure business,” with internal management and decision-making conducted separately for each.

<IT Infrastructure Business>

In the IT Infrastructure business, the Group provides sales, installation and maintenance of office automation equipment such as multifunction peripherals (MFPs) and business phones, as well as the development of IT infrastructure utilizing networks and the cloud, and security measures. The Group also provides “Hikari Collabo” (optical fiber line resale) and ISP (Internet Service Provider) services, electric power retailing, LED lighting and other environmental equipment, thereby providing total support for office IT infrastructure.

During the first three months of the fiscal year under review, demand for equipment replacement continued amid heightened security awareness across supply chains, and sales of network products, including security switches, were strong. In office automation equipment, sales of MFPs grew above the level of the same period of the previous fiscal year, and maintenance service contracts also continued steadily. In cross-selling initiatives to encourage the use of multiple products, the groundwork progressed as the number of customer referrals between divisions increased steadily, and the Group is advancing efforts to convert these into negotiations and orders. Among recurring-revenue products, “Hikari Collabo” progressed as planned, and “Bizi-suke,” a total support service for corporate customers, is expected to grow going forward following the development of its operating structure, while the Group continued to work on expanding proposal opportunities for electric power retailing. Across the organization as a whole, initiatives to improve productivity per employee progressed steadily.

As a result, in the IT Infrastructure business, net sales for the first three months of the fiscal year under review were ¥4,755,936 thousand (up 8.1% year on year) and segment profit (operating profit) was ¥398,119 thousand (up 16.0% year on year).

<DX Solutions Business>

In the DX Solutions business, the Group provides “Cloud CIRCUS,” an integrated SaaS tool that streamlines marketing and sales activities, as well as “RoboTANGO,” an RPA tool that automates back-office operations such as general affairs and accounting, and “JENKA,” an iPaaS tool that links cloud services to one another, thereby supporting greater efficiency and productivity across operations as a whole.

During the first three months of the fiscal year under review, the Group reorganized its sales structure around the two axes of “products” and “solutions,” establishing frameworks suited respectively to cross-selling multiple products to existing customers and to acquiring new customers. As a result, both the number of customers using multiple products and revenue per customer exceeded the levels of the same period of the previous fiscal year, and relationships with existing customers deepened steadily. In addition, orders for inside sales BPO (business process outsourcing) expanded steadily, and this business is entering a growth stage beyond the establishment of its operating structure.

At the same time, as AI becomes more widespread in society, consulting needs related to AIO (AI search optimization) have increased, which has also created cross-selling opportunities. Orders for the digital guide “Fullstar” and the AI chatbot “IZANAI” also accelerated, and both performed steadily. Furthermore, the Group is enhancing AI-related functions in its core products and developing its product lineup to accurately capture the AI-utilization needs of small and medium-sized enterprises.

As a result, in the DX Solutions business, net sales for the first three months of the fiscal year under review were ¥1,281,401 thousand (up 4.0% year on year) and segment profit (operating profit) was ¥252,552 thousand (up 21.3% year on year).

<CVC Business>

In the CVC business, the Group continued to work on supporting value enhancement at its investees.

As a result, in the CVC business, there were no net sales for the first three months of the fiscal year under review (there were also no net sales in the same period of the previous fiscal year), and segment loss (operating loss) was ¥169 thousand (compared with a segment loss (operating loss) of ¥249 thousand in the same period of the previous fiscal year).

(2) Overview of Financial Position for the Three Months Ended June 30, 2026

Total assets as of the end of the first quarter of the fiscal year under review were ¥13,819,754 thousand, a decrease of ¥1,727,843 thousand from the end of the previous fiscal year. This was mainly due to a decrease of ¥954,556 thousand in cash and deposits, a decrease of ¥298,861 thousand in notes and accounts receivable - trade, and contract assets, and a decrease of ¥149,684 thousand in deferred tax assets.

Total liabilities were ¥5,682,363 thousand, a decrease of ¥1,375,032 thousand from the end of the previous fiscal year. This was mainly due to a decrease of ¥708,495 thousand in income taxes payable, a decrease of ¥217,950 thousand in accounts payable - trade, a decrease of ¥197,210 thousand in provision for bonuses, and a decrease of ¥183,457 thousand in long-term borrowings.

Total net assets were ¥8,137,391 thousand, a decrease of ¥352,810 thousand from the end of the previous fiscal year. This was mainly due to the payment of dividends of ¥887,768 thousand, which more than offset the recording of profit attributable to owners of parent of ¥502,565 thousand.

(3) Explanation of Forward-Looking Information Including Consolidated Earnings Forecasts

Based on the “Medium-Term Management Plan (fiscal year ending March 31, 2026 to fiscal year ending March 31, 2028)” announced on May 22, 2025, the Group aims to maximize corporate value through the expansion of its customer base and the creation of business synergies by continuing organic growth in its existing businesses while further strengthening its M&A strategy.

In the current fiscal year, the second year of the medium-term management plan, the Group will focus on the following initiatives.

In the IT Infrastructure business, the Group will further strengthen the roll-up M&A approach it has built a track record in—acquiring and integrating multiple similar companies through business transfers—thereby expanding its sales areas and customer base and increasing the number of customers using multiple products.

In the DX Solutions business, rather than simply providing tools, the Group will offer “BPaaS (Business Process as a Service: a service format combining BPO (business process outsourcing), in which corporate business processes are outsourced, with SaaS cloud services) for small and medium-sized enterprises,” leveraging the Group’s strengths in its SME customer base, sales capabilities, development capabilities for SMEs, and digital utilization capabilities, in order to accelerate customers’ business growth and continue increasing the value it delivers to them.

As a structure for fully advancing these initiatives, effective April 1, 2026, the Company changed the trade name of its consolidated subsidiary Startia Raise, Inc. to Startia Technos, Inc., strengthening its function as a bridge between the IT Infrastructure business and the DX Solutions business. By upselling SaaS tools and other offerings of the DX Solutions business to the relatively large customer base of the IT Infrastructure business, the Group will improve LTV (life time value) per customer and accelerate the creation of synergies between businesses.

As a Group, by strengthening its customer base through roll-up M&A and enhancing the value it delivers through BPaaS and other offerings, the Group will drive a cycle that simultaneously improves customer LTV and business growth, achieving medium- to long-term expansion and growth as a comprehensive IT services company.

In the CVC business, the Group will center its activities on supporting the growth of existing investees and focus on realizing exits (opportunities to recover investments).

In the fiscal year ending March 31, 2028, the Group aims to achieve the following targets.

- Net sales: ¥29,000 million (existing businesses) + ¥8,000 million (target for M&A and synergy areas)
- Operating profit: ¥4,200 million (existing businesses) + ¥800 million (target for M&A and synergy areas)
- ROE: 20% or higher

The consolidated earnings forecasts for the fiscal year ending March 31, 2027 are net sales of ¥26,000 million (up 9.3% year on year), operating profit of ¥3,550 million (up 9.5% year on year), ordinary profit of ¥3,550 million (up 7.8% year on year), and profit attributable to owners of parent of ¥2,343 million (up 1.1% year on year).

Note: Forward-looking statements in this document, such as the full-year earnings forecasts, are subject to various factors, including unforeseeable changes in economic conditions. They do not guarantee future results and involve risks and uncertainties.

2. Quarterly Consolidated Financial Statements and Primary Notes

(1) Quarterly Consolidated Balance Sheet

(Thousands of yen)

	As of March 31, 2026	As of June 30, 2026
Assets		
Current assets		
Cash and deposits	7,670,887	6,716,330
Notes and accounts receivable - trade, and contract assets	3,779,825	3,480,963
Operational investment securities	212,813	228,046
Inventories	496,380	534,698
Other	1,030,910	704,135
Allowance for doubtful accounts	(130,619)	(136,562)
Total current assets	13,060,197	11,527,612
Non-current assets		
Property, plant and equipment	196,821	190,439
Intangible assets		
Goodwill	319,280	301,241
Software	853,634	842,247
Other	3,933	3,745
Total intangible assets	1,176,848	1,147,233
Investments and other assets		
Investment securities	137,376	125,639
Deferred tax assets	464,601	314,917
Guarantee deposits	292,331	290,181
Other	219,421	223,731
Total investments and other assets	1,113,730	954,469
Total non-current assets	2,487,400	2,292,142
Total assets	15,547,597	13,819,754

(Thousands of yen)

	As of March 31, 2026	As of June 30, 2026
Liabilities		
Current liabilities		
Accounts payable - trade	1,522,013	1,304,062
Short-term borrowings	400,000	400,000
Current portion of long-term borrowings	1,362,156	1,205,072
Accounts payable - other	490,122	348,604
Accrued expenses	310,024	362,439
Income taxes payable	762,069	53,573
Accrued consumption taxes	269,628	250,451
Advances received	222,915	233,408
Provision for bonuses	380,859	183,649
Provision for share awards	23,080	-
Provision for share awards for directors (and other officers)	11,496	7,497
Other	167,419	381,598
Total current liabilities	5,921,784	4,730,357
Non-current liabilities		
Long-term borrowings	1,132,836	949,379
Deferred tax liabilities	2,275	2,126
Other	500	500
Total non-current liabilities	1,135,611	952,005
Total liabilities	7,057,396	5,682,363
Net assets		
Shareholders' equity		
Share capital	824,315	824,315
Capital surplus	1,162,614	1,162,614
Retained earnings	7,691,436	7,306,233
Treasury shares	(1,362,155)	(1,310,480)
Total shareholders' equity	8,316,211	7,982,683
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	80,532	73,963
Total accumulated other comprehensive income	80,532	73,963
Non-controlling interests	93,458	80,744
Total net assets	8,490,201	8,137,391
Total liabilities and net assets	15,547,597	13,819,754

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

For the Three-Month Period

(Thousands of yen)

	For the three months ended June 30, 2025	For the three months ended June 30, 2026
Net sales	5,636,948	6,041,337
Cost of sales	3,132,346	3,353,589
Gross profit	2,504,601	2,687,748
Selling, general and administrative expenses	1,911,452	1,982,294
Operating profit	593,149	705,453
Non-operating income		
Dividend income	42	41
Foreign exchange gains	-	3,313
Gain on investments in investment partnerships	3,880	3,242
Subsidy income	4,492	4,239
Other	1,148	2,135
Total non-operating income	9,563	12,972
Non-operating expenses		
Interest expenses	6,658	9,972
Nondeductible consumption tax	1,592	1,322
Foreign exchange losses	4,499	-
Other	262	959
Total non-operating expenses	13,012	12,253
Ordinary profit	589,700	706,172
Extraordinary income		
Gain on sale of investment securities	10,904	-
Total extraordinary income	10,904	-
Profit before income taxes	600,605	706,172
Income taxes - current	99,945	43,556
Income taxes - deferred	87,992	153,241
Total income taxes	187,937	196,797
Profit	412,667	509,374
Profit attributable to non-controlling interests	10,521	6,809
Profit attributable to owners of parent	402,146	502,565

Quarterly Consolidated Statement of Comprehensive Income
For the Three-Month Period

(Thousands of yen)

	For the three months ended June 30, 2025	For the three months ended June 30, 2026
Profit	412,667	509,374
Other comprehensive income		
Valuation difference on available-for-sale securities	(8,733)	(6,568)
Total other comprehensive income	(8,733)	(6,568)
Comprehensive income	403,934	502,806
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	393,412	495,996
Comprehensive income attributable to non-controlling interests	10,521	6,809

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on Going Concern Assumption)

Not applicable.

(Notes on Significant Changes in Shareholders' Equity)

During the first three months of the fiscal year under review, 44,432 shares were delivered to eligible recipients from the “Share Delivery Trust (BBT-RS and J-ESOP-RS),” and treasury shares decreased by ¥51,819 thousand.

As a result, treasury shares amounted to ¥1,310,480 thousand as of the end of the first quarter of the fiscal year under review.

(Segment Information, etc.)

[Segment Information]

I. First three months of the previous fiscal year (from April 1, 2025 to June 30, 2025)

1. Information on net sales and profit or loss by reportable segment, and disaggregation of revenue

(Thousands of yen)

	Reportable segments				Other (Note) 1
	IT Infrastructure business	DX Solutions business	CVC business	Total	
Net sales					
Goods transferred at a point in time	2,715,482	237,869	-	2,953,352	-
Goods transferred over time	1,685,311	994,130	-	2,679,442	-
Revenue from contracts with customers	4,400,794	1,232,000	-	5,632,794	-
Net sales to external customers	4,400,794	1,232,000	-	5,632,794	-
Intersegment sales or transfers	3,614	4,829	-	8,443	-
Total	4,404,408	1,236,830	-	5,641,238	-
Segment profit or loss	343,187	208,180	(249)	551,117	(622)

	Total	Adjustments (Note) 2	Amount recorded in quarterly consolidated statement of income (Note) 3
Net sales			
Goods transferred at a point in time	2,953,352	4,153	2,957,506
Goods transferred over time	2,679,442	-	2,679,442
Revenue from contracts with customers	5,632,794	4,153	5,636,948
Net sales to external customers	5,632,794	4,153	5,636,948
Intersegment sales or transfers	8,443	(8,443)	-
Total	5,641,238	(4,290)	5,636,948
Segment profit or loss	550,495	42,654	593,149

(Note)

1. The “Other” category is a business segment not included in the reportable segments.
2. The adjustment to intersegment sales or transfers represents the elimination of intersegment transactions. The adjustment to segment profit or loss includes corporate profit or loss not allocated to the reportable segments, the elimination of intersegment transactions, and other items.
3. The total of segment profit or loss agrees with operating profit in the quarterly consolidated statement of income.

II. First three months of the fiscal year (from April 1, 2026 to June 30, 2026)

1. Information on net sales and profit or loss by reportable segment, and disaggregation of revenue

(Thousands of yen)

	Reportable segments				Other (Note) 1
	IT Infrastructure business	DX Solutions business	CVC business	Total	
Net sales					
Goods transferred at a point in time	2,817,220	207,810	-	3,025,030	-
Goods transferred over time	1,938,715	1,073,590	-	3,012,306	-
Revenue from contracts with customers	4,755,936	1,281,401	-	6,037,337	-
Net sales to external customers	4,755,936	1,281,401	-	6,037,337	-
Intersegment sales or transfers	3,771	5,300	-	9,072	-
Total	4,759,707	1,286,701	-	6,046,409	-
Segment profit or loss	398,119	252,552	(169)	650,501	(679)

	Total	Adjustments (Note) 2	Amount recorded in quarterly consolidated statement of income (Note) 3
Net sales			
Goods transferred at a point in time	3,025,030	4,000	3,029,030
Goods transferred over time	3,012,306	-	3,012,306
Revenue from contracts with customers	6,037,337	4,000	6,041,337
Net sales to external customers	6,037,337	4,000	6,041,337
Intersegment sales or transfers	9,072	(9,072)	-
Total	6,046,409	(5,071)	6,041,337
Segment profit or loss	649,821	55,631	705,453

(Note)

1. The “Other” category is a business segment not included in the reportable segments.
2. The adjustment to intersegment sales or transfers represents the elimination of intersegment transactions. The adjustment to segment profit or loss includes corporate profit or loss not allocated to the reportable segments, the elimination of intersegment transactions, and other items.
3. The total of segment profit or loss agrees with operating profit in the quarterly consolidated statement of income.

2. Matters related to changes in reportable segments, etc.

Effective from the first quarter of the fiscal year under review, the Web solutions business of Startia, Inc. was reclassified from the “IT Infrastructure business” to the “DX Solutions business.” In addition, at Startia Technos, Inc., as corporate IT environments become more sophisticated and complex with the progress of digitalization, and in order to strengthen its response to IT infrastructure development needs particularly among mid-sized customers, the company shifted to a comprehensive solution provision framework covering networks, servers and the like, in addition to its conventional DX Solutions business. Accordingly, that company now promotes both the “DX Solutions business” and the “IT Infrastructure business,” with internal management and decision-making conducted separately for each.

Segment information for the first three months of the previous fiscal year is presented based on the classification method after the change.

(Notes to Statement of Cash Flows)

A quarterly consolidated statement of cash flows for the first three months of the fiscal year under review has not been prepared. Depreciation and amortization (including amortization of intangible assets other than goodwill) and amortization of goodwill for the first three months are as follows.

	First three months of the previous fiscal year (from April 1, 2025 to June 30, 2025)	First three months of the fiscal year (from April 1, 2026 to June 30, 2026)
Depreciation and amortization	107,369 Thousands of yen	90,132 Thousands of yen
Amortization of goodwill	24,039 Thousands of yen	18,039 Thousands of yen